



School Service Representative - Lansing, MI

Marshall Music is Michigan's premier school service organization, serving the music industry since 1948. The company's six locations provide weekly service and support to over 400 Michigan school districts. It is a privilege to share a lifelong passion for music with young students across the state, and Marshall Music has secured an enviable reputation as a relentless advocate for music education.

Marshall Music has an opening for a Full-Time School Service Representative, reporting to the Director of School Service (Lansing, MI).

Position Overview

This position supports the growth, development, and success of school band and orchestra programs by providing weekly service and support to schools and directors in an established territory, including Bay, Genesee, Lapeer, Midland, Saginaw, Shiawasee, and Tuscola Counties.

Responsibilities

- Weekly service calls to directors
- Facilitate repair service
- Facilitate accessory product orders and school bid service
- Share appropriate guidance and product support
- Develop effective recruiting campaigns and measure results
- Maintain contact information and other relevant school data management
- Participate in training opportunities to enhance product knowledge
- Support community engagement efforts and events
- Connect and integrate network for director and community resources

Requirements

- Bachelor's degree in Music Education preferred
- Relevant experience as a music educator or music industry professional
- Highly effective communicator, strong verbal and written communication skills
- Quickly develop and effectively balance customer relationships
- Shows initiative and is self-motivated to produce results
- Organized and adaptable
- Ability to lift up to 50 lbs
- Daily travel

Marshall Music offers competitive compensation and benefit packages, including health insurance, vacation, and 401K.

To apply for this position, please follow the link for the job description and application requirements online at [Indeed.com](https://www.indeed.com).